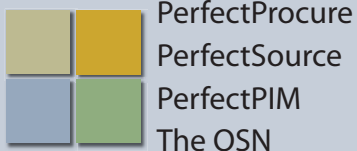


# Build Strong Connections with Suppliers



## Open Supplier Network<sup>SM</sup>

Perfect Commerce's Open Supplier Network (OSN) drives transaction costs down by establishing a single connection to all of your suppliers. The OSN establishes connectivity with more than 12,000 suppliers and visibility across more than 25 million sku's without the need to invest in your own technology platform. The OSN is the perfect complement to existing investment in ERP systems, and through our proven supplier enablement process will accelerate spend under management.



*Accelerating Spend Under Management...On-Demand*

[www.perfect.com](http://www.perfect.com)

# The Open Supplier Network<sup>SM</sup>

The Open Supplier Network (OSN) delivers content and functionality for a fraction of the cost of point-to-point/behind the firewall solutions. As the largest independent supplier network in the world, Perfect Commerce and the OSN provide complete, On-Demand solutions that enable immediate and sustainable results.

## Own the Supply Chain – Outsource the Network

Negotiating trading partner agreements must be the core competency of the buying organization, but there are distinct advantages to outsourcing the infrastructure required to conduct this business. The Open Supplier Network:

- Eliminates costly point-to-point connections.
- Includes full service supplier adoption or automated supplier self-registration.
- Integrates easily with existing procurement and purchasing systems.

## Simplified Connectivity

A single connection links purchasing and e-procurement systems to the Open Supplier Network. Once connected, buyers and suppliers have the ability to send and receive POs and invoices using a web browser or the latest XML-based integration technologies. By providing a single point of integration, time to value is accelerated and the burden on IT resources is reduced. Connect once and transact with any trading partner large or small.

## Easy Supplier Adoption

The Open Supplier Network eliminates the need to support expensive point-to-point connections. With thousands of active suppliers, the OSN is likely to include many companies' top trading partners. If not, the OSN tools provide automated supplier self-registration, allowing suppliers to register via online invitations. Perfect Commerce also excels at full service supplier adoption and works hand-in-hand with suppliers using a proven adoption process.

## Reduce Costs and Increase Efficiency

Aberdeen Research<sup>1</sup> noted that, "One-third of companies' surveyed plan to use supplier networks and marketplaces over the next two years, adding to the 36% who already do." The reasons are simple - cost and scale. The Open Supplier Network delivers content and functionality for a fraction of the cost of point-to-point/behind the firewall solutions. As the largest independent supplier network in the world, Perfect Commerce and The OSN provide complete, On-Demand solutions that enable immediate and sustainable results.

## Perfect Commerce

909 Walnut St., Suite 200  
Kansas City, MO 64106  
Phone: 816-448-4444  
Email: insight@perfect.com

# Supply Order Manager<sup>SM</sup>

This on-demand real time purchase order and invoice presentment solution allows suppliers to extend the business processes to include purchase order response (POR) and advance ship notice (ASN) for a truly collaborative supply operation.

## Real-time Purchase Order Presentment System

Purchase orders submitted to the Open Supplier Network are:

- Presented immediately in Supply Order Manager (SOM).
- Processed easily because SOM is designed as a no-training application.
- Extended beyond basic PO dispatch to include a POR/POA, CO and ASN.

## FlexInvoice Online Invoice Submission Solution

The days of sending your buyer a paper invoice are waning. FlexInvoice removes the cost and time delays associated with submitting manual paper invoice. FlexInvoice provides the supplier a quick way to flip the PO into an invoice for real-time electronic invoice presentment.

## Online Invoice Dispute Collaboration

Eliminate slow pay resulting from disputed invoices. FlexInvoice will notify the user instantly when the buyer changes an invoice status to "disputed". This alert and subsequent online collaboration allows both trading partners to resolve the dispute efficiently.

## Multi-tax Type Support

Multi-national supply chains are supported with Sales Tax, Use Tax, Provincial Sales Tax, Goods and Services Tax, Quebec Sales Tax, Harmonized Sales Tax and Value Added Tax types.

## PO Extract and Invoice Upload

Supply Order Manager utilities allow the user to download the PO via CSV or XML formats for direct loading into the supplier's sales order management system. Invoices generated from the supplier's ERP system can be uploaded directly into FlexInvoice.

## Multi-language & Multi-currency Support

Global suppliers can provide their users with one of several language options including English, Dutch, French, German and Spanish. Suppliers can submit invoices in one of the many currencies available.

## New Purchase Order Email Alerts

Get up-to-the minute order email notifications to PDAs when the order management group requires timely purchase order processing.

<sup>1</sup>"Supplier Enablement Benchmark Report", Aberdeen Research, March, 2006

