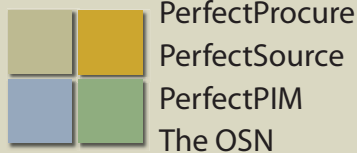


Enhance **Visibility** of Company-Approved Goods and Services



Perfect PIM

Perfect Commerce's PerfectPIM suite is an On-Demand solution that optimizes the value of any procurement system by facilitating efficient management and presentation of product information. PerfectPIM accelerates the amount of spend under management by ensuring that product and service data as well as contract prices are assembled quickly and presented clearly. PerfectPIM includes modules for all aspects of content management - from catalog creation and publication to comprehensive search capabilities.



Accelerating Spend Under Management...On-Demand

www.perfect.com

What is Product Information Management

“PIM has emerged as the primary technology component of an enterprise effort to achieve a single product view for an enterprise across all operational and analytical uses, independent of any other repository or production data.”

Gartner Group, Magic Quadrant for PIM, 2005

Today, catalog and service content is best managed using a solution called Product Information Management (PIM). PIM works together with procurement and purchasing systems to ensure that users across the organization have a single view of product, service and contract price information.

PIM works in a heterogeneous environment so that organizations with a variety of suppliers, ERP systems, and operating systems can ensure that all users are accessing the correct information. PIM is making a large impact in purchasing organizations. It is proving to be very effective at helping buyers and suppliers collaboratively manage data and allowing commodity managers to control how each commodity is purchased. PIM is linked into ERP, procurement and master data solutions to create, publish and control product and service content that is destined for end users across the globe.

PerfectPIM is a buyer-focused solution that allows organizations to effectively control the procurement process by providing end users with visibility to the goods and services they need at negotiated prices from approved suppliers. A procurement strategy that is implemented without consideration of product information management may not provide end users access to the to the appropriate data, running the risk that they will bypass the procurement system and purchase items elsewhere. As organizations increase in size and complexity, often through mergers and acquisitions, and become more global, it is imperative to have a product and service content management strategy that simplifies how the data is organized, distributed, and made available to end users.

Catalog Manager

A sound content management strategy is the most critical component of any procurement solution because it ensures that buyers and requisitioners only order those goods and services that are properly sourced and under contract.

Eliminate the Hassle of Catalog Management

Perfect Commerce's Catalog Manager validates individual products and contract prices. Validation rules ensure appropriate use of unit of measure standards, classifications and other required data elements. Catalog manager promotes rapid monitoring and approval of changes to products and contract prices, eliminating the need for in-house resources to research changes made by suppliers. Studies show that it takes one dedicated FTE (full time employee) to manage 10 catalogs. Catalog Manager buyers can focus on approved catalogs and efficiently transfer them to their existing purchasing or procurement system. This allows a single employee to manage more catalogs with less manual input, reducing human resource needs and creating a more efficient process.

Catalog Publishing

With Catalog Manager, your company will eliminate the need to manually manage multiple catalogs and thousands of line items. Updating and delivery of catalogs and contract prices – to one or multiple procurement/purchasing systems using multiple standards such as CUP, xCBL, CIF, and BMECAT– is simple because we handle all the synchronization, maintenance and versioning. Catalog Manager provides classification and units of measure conversions. Suppliers may utilize different standards than the buyer but Catalog Manager provides tools that convert UOM and classifications such as UNSPSC, eClass or buyer and supplier specific classifications, to the procurement system's required format.

Easy Tracking of Product and Price Changes

Catalog Manager provides an easy way to manage price changes by highlighting new and changed items, making it easier to manage the catalog maintenance process. Monitoring these variances is a requirement of an effective catalog management solution.

Integrated Solution Ensures Accuracy

Catalog Manager supports integration to suppliers' catalog management systems so that pricing and product changes are pushed to the system and supplier product information is automatically updated. Buyers can focus on optimizing their purchasing and procurement initiatives instead of managing product and price changes. With reporting on variances and automatic updates, Catalog Manager provides visibility and enables more control over the catalog management process.



Search Manager

Easy-to-find, clean content is crucial for a successful procurement system roll-out. It enhances the end users' experience. Therefore, it is imperative for companies to have a high performance search and catalog application in place.

Easy and Efficient Catalog Purchasing

Search Manager makes it possible to rapidly find, compare and select products and place them in the shopping cart of purchasing or procurement systems. With advanced search and shopping cart functionality, customized catalog views and the flexibility of internationalization, Search Manager delivers world-class catalog purchasing capabilities. Leveraging Perfect Commerce's On-Demand delivery model, Search Manager allows companies to focus on critical procurement processes instead of IT infrastructure, advancing purchasing system ROI through IT cost reductions and faster implementation.

Optimize Existing Purchasing Systems

Search Manager drives greater value in your procurement initiatives. By utilizing standard connections like OCI (Open Catalog Interface), Search Manager integrates seamlessly with existing procurement systems including SAP, PeopleSoft/Oracle and Perfect's Procurement Manager. Search Manager allows the creation of customer-specific product and item numbers and classifications to coexist with standard classifications which, allows each organization to see data the way that they need to for purchasing.

Authoring Tools Help Build Requisition Templates

Product and service content is authored by both buyers and suppliers. Traditionally the suppliers responsibility, it is important that buyers are empowered to manage these areas as well. Search Manager Premium, a simple self-service solution, is key because it provides scalability, decentralized control and rapid expansion of the number of commodities and suppliers addressed by the procurement solution. Search Manager Premium allows buyers to build requisition templates containing product and price data as well as required form fields that will be completed by the buyer. This is very effective for services procurement as well as commodities such as mobile phones, fleet vehicles, subscriptions, and internal or cross departmental requisitions or service requests. Search Manager Premium authoring tools help buyers build these requisition templates and populate them with the appropriate product and price information.

Unrivaled Search Capabilities

Search Manager delivers enhanced functionality using a combination of full-text, classification or product group search capabilities to minimize search time. Searches within the aggregate supplier catalog include but are not limited to: commodity drill down, keyword search, fuzzy search (including fault-tolerant search, phonetic search), full-text search and parametric search. Search results are based on the catalogs and prices the user has access to so only contracted and approved items maybe added to the requisition.

Whether the commodity is accessed by the catalog, roundtrip, punchout, a commodity-based requisition template or via an ad-hoc form, Search Manager takes the user to the appropriate product or service and directs them through the correct ordering process.

Enhanced Purchasing Functionality

Searching and comparing products is a central function of Search Manager. With this capability users can easily view information, allowing them to make decisions as to which and how many products should be procured and forwarded to the procurement system. Filters can be set to view the order by product group, manufacturer, product numbers and product group IDs. For more flexibility and control, Search Manager also includes enhanced functionality to support minimum order quantity, price calculation and attribute values.

Customized Order and Product Comparisons

Search Manager allows for improved efficiency by facilitating product comparisons of selected items, displaying them side-by-side to accentuate each product's differentiating features. Search Manager highlights items which are different, making it easier to view the variances between products.

Internationalization

Search Manager allows global enterprises to manage their catalogs efficiently. Languages are selected using defined language codes when users log-on. Multi-currency capability is an embedded feature. Suppliers simply add the currency to their catalogs in the system, allowing different organizations around the globe to see supplier catalogs in their regional currency.

Controllable Catalog Views

Search Manager administers product catalog views across the enterprise, eliminating off-contract purchases by controlling users access to products and prices. Catalog views are established by purchasing managers who associate the correct catalogs and contract files with the right purchasing organization. Depending upon supplier agreements, everything from tiered prices to quantity minimums can vary within catalog databases. By deploying Search Manager, companies eliminate the problems associated with systems that contain multiple catalogs representing thousands of items - many of which may not be classified or standardized.





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Services And Expertise Ensure Success

Perfect Commerce recognizes that technology is an enabler of world-class processes – not a solution in and of itself. Perfect Commerce Professional Services are available to immediately implement the highly functional Perfect Commerce solution suite and rapidly advance SRM initiatives. Perfect Commerce transforms supply management objectives into day-to-day business reality.

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